

Contracts update  
07/29/2016

### **New Contracts for Serials and Supplies**

New contracts have been awarded for serials/subscriptions and for supplies.  
The new vendors are:

Serials-

Ebsco

Jupiter Associates

W.T. Cox

Supplies-

Arcon Resources

B & H Photo

Brodart

CBA/Charlotte

Demco

Jupiter Associates

Kent Adhesive Products-KAPCO

MELOS

The Library Store

Superior Global Solutions

We encountered some unavoidable delays in getting these contracts processed in their entirety by the June 30, 2016 deadline. However, Nicole at LVA did post the intent to award notice by the deadline. I contacted each vendor and inquired as to any problems this might have caused. Each company was very cooperative and assured me that they would honor the contract until all official signatures could be obtained.

As of today, we do have the entire contracts in place for all of the awarded vendors except for CBA/Charlotte. We are waiting on that signature and expect it shortly. In the meantime all of the awarded Serials contracts and Supplies contracts are current and valid through June 30, 2019.

### **Renewal for Materials Contracts**

The materials contracts also had an expiration date of June 30, 2016. The executive board voted to utilize the final renewal option specified in the contract. All of the needed signatures have been acquired and all materials contracts are valid through June 30, 2017. We will begin the RFP process for materials in the Spring of 2017.

All documentation for the contracts including signed documents and contact information is available on the MALiA website.

## **Question about validity of MALiA contracts**

I have had one question from a community college saying that their procurement office thought the MALiA contracts were not valid because the DGS had not approved them. I contacted DGS in Richmond and this is the response from Nancy Pressing, Statewide Strategic Sourcing Officer, Department of General Services (DGS

*“All is well in eVA for Contract 2012-71500-01 as of this morning. The eVA active dates are now updated and published, so everyone should now be able to order under that contract.*

*I sought clarification about MALiA processes, as follows. DGS does not have an approval role for MALiA contracts. The Library of Virginia manages MALiA solicitations and contracts on behalf of Virginia. DGS manages eVA processes related to creating and publishing MALiA records in eVA.”*

Contract #2012-71500-01 is for the materials renewals. Ms. Pressing is working on getting the serials and supplies contracts updated at the DGS. In the meantime, these contracts should be valid and good to go as well.

This information has been posted on the MALiA website if you need to access it for your procurement office.

As always, if you run into any problems or have any questions about the contracts, please don't hesitate to contact me.