

Contracts update
04/29/2016

New Liaison at Library of Virginia

Susan Fauver's position has been filled. Our contact with the Library of Virginia is now Nicole Jones. Her title and contact information is as follows:

Nicole Jones
Procurement Manager
Library of Virginia
804-692-3710
800 East Broad Street
Richmond, VA 23219

Vendor Evaluation Surveys

Vendor Evaluation Surveys for both the Serials contracts and the Supplies contracts were published on the MALIA listserv on March 14, 2016. The deadline for completion was March 31, 2016. A reminder was also sent to the listserv on March 24, 2016.

Summary of Results-Supplies:

There were a total of 31 responses for the Supplies contracts survey. Each Supplies vendor was rated by at least one responding member. DEMCO, Inc., had the highest number of responses at 30 respondents. The overall average score for Arcon Resources, Demco, Jupiter Associates, KAPCO, and Superior Global Solutions was 3 or above which equates to a rating of Good to Excellent. CBA/Charlotte received an overall average score of 2.00 which equates to a rating of Fair.

Summary of Results-Serials:

There were a total of 18 responses to the Serials contracts survey. EBSCO received the most responses with an overall average score of 3.25 from 16 respondents. W.T. Cox received an average overall score of 3.33 from 6 respondents. Wolper Subscription Services received an average overall score of 3.00 from 1 respondent. All of the serials vendors received a rating of 3 or above which equates to a rating of Good to Excellent.

The complete survey results will be posted on the webpage under contracts updates.

I was disappointed that so few members responded to the surveys. I would like to request that the next time we do surveys, we could offer some sort of incentive/prize contest to encourage participation in the survey process.

SCOLA

SCOLA has been in contact with us about offering their product to our members. They are a non-profit educational organization that provides language resources. MALIA would need to pay an annual fee of \$750.00 and each K-12 and Special library would have to pay an additional \$100.00 annual fee for access. Academic libraries would be charged on an FTE basis, typically from \$750-\$5,500 annually. I sent a message to the listserv and the company's link was posted on our website to poll our members for interest in this product. I received 8 responses, 4 responses were not interested, three were interested, and one sent the information on to be reviewed within their organization.

RFPs for Serials/Subscriptions and Supplies

The RFPs for both the serials and subscriptions contracts and supplies contracts were eVA VBO at 4:00 p.m. on 4/26/2016 and will be in Sunday's Richmond times dispatch. Copies of the RFPs were sent to the MALiA listserv and are also posted on our website. I sent all current vendors a copy and also the non-contracted vendors who had requested I notify them directly when the RFP was available. The response deadline is May 31, 2016.

The evaluation committee will meet after the deadline to review the responses and prepare recommendations for the Executive Board. The evaluation committee is Sandy Smith, Shannon Steffey, and Lorraine Abraham. At the February meeting another person was suggested (Robert ? from Washington County). I have not heard if he was contacted or if he will be able to join the committee.

Library Materials Contract

The current Library materials contracts are scheduled to expire on June 30, 2016. The Executive Board approved utilizing the second one-year renewal option at the meeting on February 5, 2016. Nicole and I will be working to get the renewals finalized. The renewal will go into effect July 1, 2016 and run through June 30, 2107. This is the final renewal option for our materials contracts. We will need to publish an RFP for a new materials contract in the spring of 2017.

Non-Contracted Vendors

CDI Computers has been in contact with me to offer discounted pricing for MALIA members. In addition to selling new computer equipment, they specialize in refurbished machines. Their discount and contact information is available on our website under the non-contracted vendor link.