

Contracts update  
10/9/2015

## **CONTRACTS**

All contracts are current.

### **Serials and Subscriptions and Supplies:**

The current contracts are valid from July 1, 2015 through June 30, 2016. The bid process for a new contract cycle beginning July 1, 2016 will begin in the Spring of 2016 with the issuance of a new RFP in mid-April.

### **Materials:**

The materials contracts are also valid from July 1, 2015 through June 30, 2016. The current list of all contracted vendors can be found on the MALiA website under the contracts link.

## **NON-CONTRACTED VENDORS**

There was an inquiry concerning AWE, which is the leading maker of early literacy computers geared primarily to public libraries. Although we do not have a contract with this company, their representative did speak with me and indicated that they are willing to discuss discounts with MALiA members. She has not sent me any specific terms as of the present but if she should do so I will distribute the information to the listserv and post on the website.

## **LIBRARY OF VIRGINIA**

Susan Fauver, our liaison at the Library of Virginia, has announced her intention to retire on December 31<sup>st</sup> of this year. She has discussed the MALiA contract process with her supervisor and hopes to have an opportunity to work with the procurement manager that LVA hires as her replacement so that they will have a clear understanding of how the MALiA cooperative procurement functions. It is the intention of the Library of Virginia to continue to work with MALiA to maintain these contracts for libraries use.

She is out of the office at this time due to family circumstances but will contact me in the upcoming weeks to plan for the transition. I will certainly miss her support and guidance through our contract process but wish her only the best on her upcoming retirement.

## **OTHER ISSUES**

There have been several inquiries about membership from various states across the country, including North Dakota, Georgia, Alabama, South Carolina, etc. Although MALiA does not have any membership restrictions on geographical location, these inquiries brought up some concerns about acquisitions procedures/requirements for members (in particular those who may be located outside of the Mid-Atlantic region) and fulfillment obligations for our vendors. To

this end, this note has been posted to our website to further clarify our position for both members and vendors.

MALiA originated in Virginia and contracts with vendors are set up to meet the purchasing regulations of the Commonwealth of Virginia by arrangement with the Library of Virginia. While many states have similar purchasing requirements, MALiA does not guarantee the MALiA approved vendor contracts will meet the purchasing regulations of other states. It is highly recommended that any non-Virginia state agencies check with their purchasing administrations to confirm that such purchases will be honored. In addition, since terms and discounts offered by contracted MALiA vendors may be dependent upon location, we recommend that non-Virginia members contact your preferred vendor to verify compliance before purchasing.

As always, if you have any questions, please do not hesitate to contact me.