

Contracts update  
02/07/2014

### **Vendor Evaluation Surveys**

Vendor Evaluation Surveys for both the Serials contracts and the Supplies contracts were published on the MALIA listserv on January 17, 2014. The deadline for completion was January 31, 2014. A reminder was also sent to the listserv on January 28, 2014.

#### Summary of Results-Supplies:

There were a total of 20 responses for the Supplies contracts survey. Each Supplies vendor was rated by at least one responding member. DEMCO, Inc., Gaylord Brothers, and Pitney-Bowes had the highest number of responses. The overall average score for each vendor was 3 or above which equates to a rating of Good to Excellent.

#### Summary of Results-Serials:

There were a total of 17 responses to the Serials contracts survey. EBSCO received the most responses with an overall average score of 3.46. W.T. Cox received an average overall score of 3.57 from the next highest number of respondents. Wolper Subscription Services received no responses on the survey. Both EBSCO's and W.T. Cox's scores were above Good on the survey.

The complete survey results will be posted on the webpage under contracts updates.

I was disappointed that so few members responded to the surveys. I would like to request that the next time we do surveys, we could offer some sort of incentive/prize contest to encourage participation in the survey process.

### **Recommendation for Renewal of contracts**

Since the results of the vendor surveys have been tallied and our vendors are receiving good to excellent scores, it is my recommendation that we renew both the Serials and the Supplies contracts. This would keep the current contracts in effect until June 30, 2015. If the board decides to accept the renewal option, this will also indicate that the Materials contract should also be renewed for one year in 2015. Susan Fauver at LVA is in agreement with this recommendation. To resolve any outstanding issues with requiring the SCC #, we will ask for it when we send the renewal notice out to the vendors. Both Malia and the vendor have to agree to the renewal. The request for renewal letters to the vendors are sent 90 days before contract expiration, so if the vendors do not agree to the renewal, we would have time to conduct an RFP and establish a new contract.

If the board agrees to renew these contracts, I will contact Susan Fauver and begin the process.

### **Non-Contracted Vendors**

Several non-contracted vendors have been in contact with me over the past few months offering discounted pricing for MALIA members. These are Prince Books, Superior Global Solutions, and Vernon Library Supplies. Their information was published on the listserv and can also be accessed on our webpage under the Non-Contracted Vendors link.

### **Change in email address**

My email address has changed to [maliacontract@ehc.edu](mailto:maliacontract@ehc.edu). I can also be reached at [ecn2y@uvawise.edu](mailto:ecn2y@uvawise.edu) or 276-328-0152. If you have any questions, please do not hesitate to contact me at either of the above addresses.