

Contracts update

10/14/2011

MATERIALS VENDOR SURVEY

The evaluation survey of materials vendors was published on the listserv on September 19, 2011 with a deadline for responses of September 30. In an effort to garner more participation in the survey, the deadline was extended to October 7, 2011. A reminder was published via the listserv on October 4. A total of 28 members responded to the survey reflecting a response rate of 16%.

In the survey, members were asked to rate the vendors as 4-Excellent, 3-Good, 2-Fair, 1-Poor on areas of service including quality of goods received, responsiveness to member needs, and timeliness of delivery. Overall ratings, for the vendors who were utilized, ranged from 4.00 to 3.00 with an average score of 3.50. These numbers exclude The Book House and Thomas Klise as no one reported using their services. These ratings show that the contracted vendors are providing services rated as excellent and good to our members.

The overall ratings for each vendor are listed below and the entire survey including comments will be posted on our webpage under the contracts tab.

<u>Vendors</u>	<u>Overall Rating of Vendor Performance</u>
Jupiter Associates	4.00
Midwest Tape, LLC.	3.92
Ingram Library Services Inc.	3.90
Emery Pratt	3.67
Baker and Taylor	3.62
Midwest Library Services	3.60
Recorded Books, L.L.C.	3.56
Book Wholesalers Inc.	3.50
Gale Cengage	3.50
Lerner Publishing Group	3.50
Marshall Cavendish	3.50
Brodart Co.	3.44
Infobase Publishing	3.43
Scholastic Library Publishing	3.43
Capstone Publishing	3.33
Heinemann-Raintree Library	3.33
Rosen Publishing Group	3.33
Perma-Bound	3.25
Quality Books	3.20
Prince Books	3.00
The Book House *	0.00
Thomas Klise/Crimson Multimedia*	0.00

CONTRACTS SITUATION

The current materials contracts will end on June 30, 2012. RFPs for the upcoming contracts will be published in the spring of 2012. The vendor evaluation is the preliminary step in the RFP process. The initial draft of the RFP for materials will be completed and sent to Susan Fauver at the Library of Virginia for her review. She will review the RFP and, if necessary, will send it on to the Department of General Services in Richmond. She will then send me any revisions or updates which need to be made. The current proposed time line for the RFP is as follows:

Release RFP	Monday, April 2, 2012
Proposal Due Date	Friday, April 27, 2012, 4:00 PM EST
Executive Committee Votes on recommendations	May 2012
Contracts Awarded	June 2012

The upcoming contracts will be from July 1, 2012-June 30, 2015

Carolea Newsome

Contracts Administrator

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